

**Regular Meeting of the Board of Directors  
Minutes  
April 14, 2021  
8:00am – 10:00am**

MEMBERS PRESENT: Martha Cole McGrew, M.D. (Chair)  
Michael Richards, M.D. (Vice-Chair)  
Mark Unruh, M.D.  
Robert Schenck, M.D.  
Eve Espey, M.D.  
David Rakel, M.D.  
Karen Hawley, M.D.  
Michelle Hernandez, Esq  
Lisa Hofler, M.D.  
Gary Mlady, M.D.

MEMBERS ABSENT: Robert DeFelice

OFFICERS PRESENT: A. Robb McLean, M.D., President & CEO  
Jill Klar, COO  
Marjorie Goldstein, CFO  
Donna Sigl, M.D. (Secretary)  
Jennifer Phillips, M.D.  
Melissa Ivers, D.M.D.

OFFICERS ABSENT:

OTHERS PRESENT: Andy Baatz  
Cory McDowell  
Diana Heider  
Dina Ortiz  
Erika Condrey  
Jared Udall  
Renee Ayala  
Kristin Gates  
Arthur Culpepper  
Erica Richards  
Carly Newlands  
Deborah Stephenson

GUESTS:


I.	<b>Called To Order and Confirmation of Quorum</b>	<b>Action</b>
	Chairperson Dr. Martha Cole McGrew called the meeting to order and a quorum was established at 8:04am	
II.	<b>Opening Comments</b>	
	Dr. McGrew welcomed everyone and stated we will be hearing about the budget today.	
III.	<b>Approval of Consent Agenda (<i>Martha Cole McGrew, M.D.</i>)</b>	<b>Action</b>
	<p>Dr. Martha Cole McGrew proceeded with the new consent agenda. Dr. McGrew presented the following items for approval:</p> <ul style="list-style-type: none"> <li>• Finance Committee meeting minutes for March 3, 2021 &amp; April 7, 2021</li> <li>• Operations Committee meeting minutes for January 27, 2021</li> <li>• Audit &amp; Compliance Open Session for March 8, 2021</li> <li>• CEO Report</li> <li>• COO/CMO Report</li> </ul>	Dr. Martha Cole McGrew requested a motion to approve the consent agenda. Michelle Hernandez made the motion & Dr. David Rakel 2 <sup>nd</sup> the motion. Motion carried.
IV.	<b>Approval of Board Meeting Minutes (<i>Martha Cole McGrew, M.D.</i>)</b>	<b>Action</b>
	Dr. Martha Cole McGrew presented the UNMMG Board minutes for the February 17, 2021 meeting for approval.	Dr. Martha Cole McGrew requested a motion to approve the February 17, 2021 meeting minutes. Dr. Mark Unruh made a motion to approve and Dr. David Rakel 2 <sup>nd</sup> the motion. Motion carried.
V.	<b>Recognitions (<i>A. Robb McLean, M.D.</i>)</b>	
	<p>Dr. Robb McLean recognized Dina Ortiz for coordinating Boardvantage set up for all Board members. Dr. McLean welcomed feedback regarding navigation and any additional comments.</p> <ul style="list-style-type: none"> <li>• Doctor’s Day Celebration – recognized the physician members of our team. They are very much appreciated.</li> <li>• Truman Team – 2500 food bags were put together for the the Truman patients. Special recognition to Agnes Paijebo, Craig LeBerge-Esparza, Jenna Rossignol, Suzanne Rodriguez, Miranda Sedillo and Dr. Michelle Iandiorio.</li> </ul>	

	<ul style="list-style-type: none"> <li>Press Ganey Engagement Survey is completed. We had a goal on the provider side of 55% and 80% on the staff side. We exceeded our goal on the provider's side by achieving 69%. This is outstanding and thanked everyone for their participation. <ul style="list-style-type: none"> <li>Positive news on financials for March for clinic and revenues.</li> </ul> </li> </ul>	
<b>VI.</b>	<b>Public Comment</b>	
	There is no public comment for this meeting.	
<b>VII.</b>	<b>Administrative Reports</b>	
	<p><i>Financial &amp; Revenue Cycle Report</i>  Marjorie Goldstein presented the following Financial Report through the end of February 2021.  Collections are at \$16.7M, very similar to last year. RVUs &amp; collections trending significantly below budget. RVUs billed per month 304K, close in line for FY19. Additional highlights through February 2021:</p> <ul style="list-style-type: none"> <li>Distributions to School of Medicine: 80.2% of revenues (vs budget of 80.4%)</li> <li>Clinic losses of \$1.8 million significantly better than budgeted loss of \$2.3 million <ul style="list-style-type: none"> <li>Truman, Behavioral Health and School Based Health all significantly better than budget</li> </ul> </li> <li>UNMMG management company costs: \$18.3 million (compared to budget of \$19.9 million)</li> <li>Lovelace UNM Rehab Hospital: <ul style="list-style-type: none"> <li>YTD UNMMG share of earnings = \$3.7 million and close to budget</li> </ul> </li> </ul> <p>Income Statement – revenues are down YTD, purchase clinical services are down YTD, should see some improved variances at the end of March. Salaries &amp; benefits costs down due to vacancies, \$2.2M. Equity and earnings of the Lovelace Joint Venture \$3.6M right at budget, slightly below last year.</p> <p>Dr. Michael Richards suggested that we bring Value Based Care back for discussion at a future Board meeting as over 50% of our volume has some element of Value Based Care associated with it. We also need to discuss how we see it evolving in New Mexico. Dr. Martha McGrew asked that we include this for discussion during our June Board meeting.</p> <p>Marjorie Goldstein stated there are no significant changes on the Revenue Cycle report.</p> <p><i>FY2022 Budget</i>  Jared Udall began his presentation by recognizing the Budget Team, which included Rich Fortescue, Lucinda Akers, Roberto Jurado, Shannon Gilbert, Stephen Huyck and many other contributors. The budget process could not be completed without all of the dedication and hard work of this team.  Dr. A. Robb McLean provided the following information related to FY21:</p> <p>FYTD 21 Impact of COVID</p> <ul style="list-style-type: none"> <li>wRVUs down to budget 2.0% and prior year 4.7%</li> <li>Collections down to budget 8.7% and prior year 8.4%</li> <li>Distributions to SOM coming in at 80.2% of revenues, slightly down from budget of 80.4% of revenues.</li> </ul>	<p>Dr. Martha Cole McGrew requested a motion to approve the Financial Report. Dr. David Rakel made the motion and Dr. Mark Unruh 2<sup>nd</sup> the motion. Motion carried.</p> <p>Dr. Martha McGrew requested a motion to approve the FY22 Budget. Dr. Robert Schenck made the motion to approve. Dr. Mark Unruh 2<sup>nd</sup> the motion. Motion approved.</p> <p>Dr. Martha Cole McGrew requested a motion to approve the use of \$1M investment reserves for mission support. Motion made by Dr. Gary Mlady. Dr. Mark Unruh</p>

<p>FY22 Strategic areas of focus include the Telehealth expansion, Primary Care expansion, Value Based Care, revisit post-acute care strategy development, Lovelace UNM Rehabilitation Hospital Joint Venture and Real Estate (Bradbury Location, Truman Health Services facility &amp; Primary Care expansion in Sandoval County).</p> <p>Jared Udall provided the following FY22 budget:  WRVUs – 10.8% higher – total dollars \$3,549,992  Net Patient Services Revenue – 12.4% higher – total dollars \$240,876,039  Purchased Services – 10.8% higher - total dollars \$142,122,769  Mission Support – 19.3% higher – total dollars \$34,227,876  Management Company Operations – 10.6% of Revenue – total dollars \$29,412,723  FTEs – Total Medical Group = 680</p> <p>Dr. Robb McLean introduced a Request for use of Medical Group Investment Reserves for Mission Support. The request is for \$1M made by Dean Martha Cole McGrew, M.D.</p> <p><i>Chief Executive Officer Highlights</i>  Dr. Robb McLean highlighted the following:  CEO priorities – Diversity, Equity &amp; Inclusion  Customer Experience  Management System  Strategic Plan for the Medical Group</p> <p><i>PAG Update</i>  Dr. Karen Hawley provided the following PAG update:</p> <ul style="list-style-type: none"> <li>• Officially have a revised the Charter. The Charter will now include APP in the PAG. Diversity of the group and the representation of group will increase.</li> <li>• Working with and alongside the Mission Excellence Advisory Group. PAG is planning to transition this group into a clinician advisory group. This initiative is still in discussion of how it will be structured. The plan is to align the physicians/leadership thinking and historical requests through the PAG White Papers.</li> <li>• Dr. Douglas Ziedonis is scheduled to present at the PAG meeting next month.</li> </ul> <p>Dr. Jennifer Phillips introduced two resolutions for approval by the Board:</p> <ul style="list-style-type: none"> <li>• Update to the Practice Oversight Committee Charter. The change/addition is the Director of Nursing to the membership, which is a new position.</li> <li>• Resolution Appointing Membership of the Practice Oversight Committee.</li> </ul> <p><i>Updated Policies, Procedures &amp; Privilege Sets</i>  Dr. Jennifer Phillips presented the updated policies, procedures &amp; privilege sets for approval as follows:</p> <p>Reviewed &amp; Updated Policies:  11182 – Safe Harbor Act  CRH – Nurse Initiated Protocol – Gonorrhea  Truman – Nurse Initiated Protocol – Gonorrhea</p>	<p>2<sup>nd</sup> the motion.  Motion carried.</p> <p>Dr. Martha Cole McGrew requested a motion to approve both resolutions. Dr. Gary Mlady made the motion and Dr. Robert Schenck 2<sup>nd</sup> the motion.  Motion carried.</p> <p>Dr. Martha Cole McGrew requested a motion to approve the policies, procedures and privilege sets. Dr. Robert Schenck made a motion and Dr. David Rakel 2<sup>nd</sup> the motion.  Motion carried.</p>
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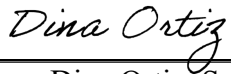
	<p>New Policies &amp; Procedures:  11108 – 42 Code of Federal Regulation (CFR), Part 2 Compliance for Patients Seeking &amp; Receiving Substance Use Treatment  11112 – Device and Media Control  11113 – Institutional Compliance Program Exclusion Screening Policy  POCT – 006 – DrugConfirm 12 Urine Drug Screen Testing  POCT – 007 – DCA Vantage Testing  POCT – 008 – Occult Blood by Aerscher HemaPrompt FG  Truman SOP for Performing Patient Home Visits</p>	
<b>IX.</b>	<b>Vote to go into Executive Session (<i>Martha Cole McGrew, M.D.</i>)</b>	
	<p>Vote to go into Executive Session for the following purposes (<i>Martha Cole McGrew, M.D.</i>)</p> <p>A. Discussion and, where appropriate, determination of matters involving information, proceedings, or actions covered by the confidentiality protections of the New Mexico Review Organization Immunity Act, § 41-91-1 et seq., NMSA 1978, as provided in Section 5(10) of the UNMMG’s Open Meetings Policy.</p> <p>B. Portions of meetings of the Board of Directors where strategic and long-range business plans, trade secrets, or institutional compliance program matters are discussed.</p> <p>C. Discussion of limited personnel matters (specifically, discussion of investigation and consideration of complaints against individual employees) and matters subject to attorney-client privilege pertaining to threatened or pending litigation, governmental investigation, administrative proceeding, arbitration proceeding, mediation, in which the Corporation is or may be before a participant.</p>	<p>Dr. Martha Cole McGrew requested a motion at 9:11am to convene into Executive Session. Dr. Robert Schenck made the motion &amp; Dr. David Rakel 2<sup>nd</sup> the motion.</p>
<b>X.</b>	<b>Vote to Reconvene into Open Session (<i>Martha Cole McGrew, M.D.</i>)</b>	<b>Action</b>
	<p>Vote to Reconvene in Open Session (<i>Martha Cole McGrew, M.D.</i>):</p> <p>A. Certification that only those matters described in Agenda Item 10 above were discussed in Executive Session and, if necessary, final action with regard to those matters will be taken in Open Session.</p>	<p>The motion to reconvene the Board of Directors meeting to Open Session passed by a unanimous vote. 1<sup>st</sup> motion made by Dr. Robert Schenck &amp; 2<sup>nd</sup> Dr. Mark Unruh.</p>
<b>XI.</b>	<b>Meeting Adjourned</b>	<b>Action</b>
	<p>There being no further business, Chairperson Dr. Martha Cole McGrew requested a motion to adjourn the Regular Session of the Board of Directors at 9:59am.</p>	<p>Dr. Karen Hawley made the motion to adjourn and Dr. Robert Schenck 2<sup>nd</sup> motion.</p>

		Motion carried.
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[Donna Sigl \(Jul 13, 2021 08:49 MDT\)](#)

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Dr. Donna Sigl, Secretary



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Dina Ortiz, Scribe